



GE Energy Connections Grid Solutions, LLC

Date: September 26, 2016

Subject: Price Increase – Select Power Control Components and Switches

To: Valued GE Customers and Channel Partners

Due to continuing and unavoidable inflationary pressures in the marketplace, GE's Power Sensing business will be adjusting pricing for select product, effective November 1, 2016.

Prices for formal quotations that are made prior to November 1, 2016 will be honored through December 31, 2016, or as otherwise outlined in the proposal.

Please share this information with your sales, purchasing, and information technology personnel as appropriate.

10% Increase on the following product lines (Effective November 1, 2016):

Terminal Blocks – Type EB1/2/4

Auxiliary Relays – Type HEA / HSA

Test Blocks – Type PK2

Pull out fuse blocks – Type FBLK

Control Switches – Type SBM / SB1 / SB9 / SB10 / SB12

If you have any questions, please do not hesitate to contact your sales support team.

Pre-Sales Support (Order Entry, Order Management, Expedites, Price & Availability, General Questions)

ITI Website: <http://www.gegridsolutions.com/iti/> (For Product Information, Literature, and Configurators)

Online Store: <http://store.gedigitalenergy.com/ITI/front.asp> (For Price & Availability, Order Entry/Management)

For account log-in credentials, contact your GE Power Sensing Pre-Sales support below

Phone Support: 1-800-547-8629 (option 1) (toll free North America)

International: 1-905-927-7070

Fax: 1-905-927-5455

Email Support: digitalenergy.sales@ge.com

Sincerely,

Marcel Bertran

Senior Product Manager